



Brochure

# **Achieve 2x Tangible Benefits in Retail & CPG:** Elevate CX through Quality Engineering Excellence



# Quality Engineering Solutions for Retail & Consumer Packaged Goods (CPG)

Quality Engineering (QE) is essential in the digital engineering and product-centric world. With continuous testing, hyper-automation, and AI/ML advancements, organizations are adopting a holistic quality approach to enhance customer satisfaction. Good customer experience (CX) is crucial for businesses in the retail and consumer packaged goods (CPG) industries. It can lead to tangible benefits such as increased customer loyalty, improved brand reputation, and operational efficiency.

Retail is at the forefront of cutting-edge tools adoption and technological revolution and the focus is shifting to four key pillars of commerce: Omnichannel experiences, Hyper-personalization, Data analytics, and Digital store capabilities.

LTIMindtree, with our proven expertise in enabling quality across transformation programs in the retail & CPG space, believes that we are rightly placed to navigate your transformation journey from Quality Engineering to Quality Intelligence with AI at the forefront.

## Retail & CPG : QES Offerings - From Edge to Experience

45+ Delighted Customers		700+ Strong QE Team		8 of top 20 Retail & CPG companies		>70% Agile engagements		80% Specialized testing	
Quality assurance for seamless Omnichannel Experience					Data and Analytics Assurance for Hyper Personalization				
Ecommerce (B2B, B2C & D2C)		Unified Commerce			Personalized promotions		Targeted Campaigns		
In - Store Experience		Distributed Order Management			Retail Execution & Analysis		Assortment analytics		
POS applications		Store applications			Content Management		Data Transformation		
E2E Automation & Mobility		Holiday readiness & Resiliency			Sales forecasting		Customer 360		
Quality assurance for enhanced Supply Chain Efficiency					Quality assurance for the focused Retail CPG Segments				
Demand Planning & Forecasting		Dealer Management			Grocery & Convenience		Discount stores		
Inventory Management		Product Pricing & Payments			Department Stores		Mass Merchants		
Shipment Tracking		Connected Supply Chain			Apparel & Footwear		Sports & Accessories		
Warehouse Management		Trade Promotion Management			Home Improvement		E-commerce & B2B Distributors		

## Tailored Testing for Retail and CPG:

### POS Testing

Functional & E2E validation of all applications ensuring continuous availability of Point-of-Sale system for new upgrades / maintenance

### Holiday Readiness Assurance

Performance engineering & resilience strategy to validate manage peak load transactions during holiday season

### Mobility Testing

Functional validation of Omni-channel/ Multi-channel cross browser/device/OS with real time validation of integration and consistent user experience

### A/B Testing

A randomized experiment with two variants of the same brand site. Includes statistical hypothesis testing for brand sites for better business conversion

### Store in a Box Assurance

Readiness Tests - testing of instore applications leveraging golden regression test suite for the various business lines  
Rollout Tests - validations leveraging predetermined checklist prior to rollout /cut over for every store format

### Accessibility Testing

Enabling RCG businesses to create high quality websites not excluding people with disabilities, covering manual, assistive, accessibility test consulting, web accessibility evaluation, automation of accessibility testing etc.





## Transforming Retail & CPG: Our Case Studies

### 1. End-to-end Test Automation and CRM 360 Validation for a Global Cosmetics and Personal Care Leader

As the QE partner for a customer 360 platform (Data Lake), LTIMindtree led functional, end-to-end reconciliation, data validation, and ETL testing, enhancing marketing efforts with innovative solutions. We implemented a comprehensive automation solution for hybrid and native applications, covering functional and Big Data testing, and API and automated data validation on Cassandra and HIVE. Additionally, we supported email campaigns, eCommerce, and end-to-end testing using tools like Data Gap, Tricentis, and custom automation suites for SAP flows.

#### Key Benefits



Accelerated brand rollout with a **50% reduction in test cycle time**



**Enhanced regression test coverage to 80%**

for comprehensive program testing



**51.5% overall cost savings**

and increased sales conversion rate through targeted campaigns.

### 2. Comprehensive End-to-end and POS Automation for Europe's Largest Sportswear and Athletic Apparel Manufacturer

LTIMindtree developed a robust automation framework and provided expert recommendations of the best-suited tools for enterprise-level test automation to be effectively utilized across all regression cycles. We built a data-driven framework to support automation script creation and execution, with detailed intuitive reporting along with proof points.

#### Key Benefits



Dramatically improved efficiency through **90% automation coverage**



**50% boost** in user satisfaction.



**90% increase in reach** of customer



Defect Removal **Efficiency > 95%**

# Revolutionizing Quality Engineering with AI: Discover Our Advanced Platforms

With a platform-centric approach, we continue to invest in building contextual IPs, frameworks, and plug-n-play solutions as a part of 'Cosmos,' our next-generation, AI/ML-led platform with 'value solutions' contributing across the software development lifecycle to deliver quality, efficiency, and cost objectives. Through the extendibility and orchestration layer, Cosmos integrates well with existing frameworks and third-party products.

## Our Focus on AI/GenAI enabled Quality Engineering

Our USP is in 'Powering' or 'Priming' AI/GenAI

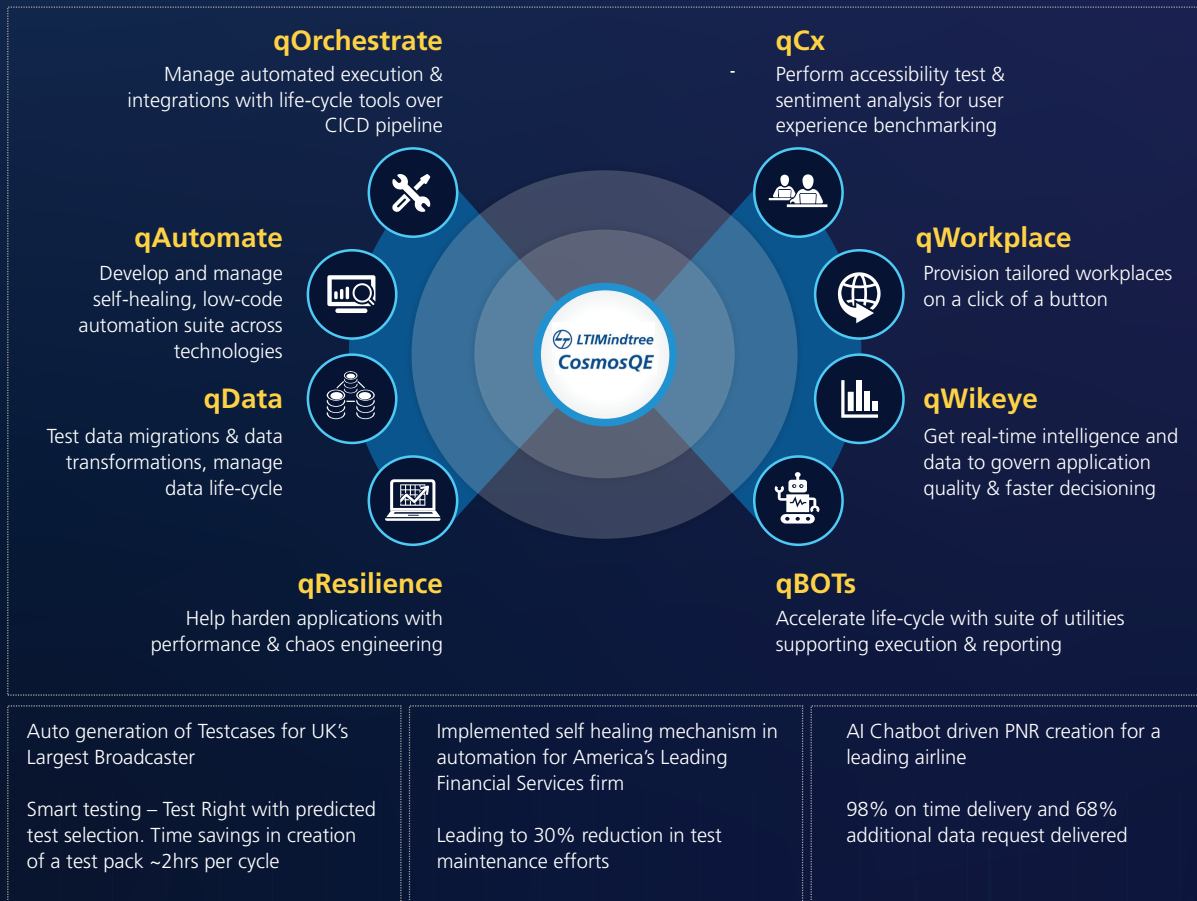
$$\begin{array}{ccc}
 f_{\text{Application Context}} & + & f_{\text{Technical Context}} & + & f_{\text{Enterprise Context}} \\
 \text{// Test Cases, API specs, Code quality etc.} & & \text{// Test Automation, NFR, Data Validation, Model Validation} & & \text{// Enterprise Integration, Organizational standards and patterns} \\
 & & = & & \\
 & & \text{( Accelerated Test Lifecycle )} & & 
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### Focus Areas where for AI/GenAI interventions can bring value

Requirement Analysis	Test Optimization	Test Coverage	Defect Prediction & Preventions	Test Execution	Insights & Analytics
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Prioritization of dependencies and Requirements	Automated Prioritization & Selection of test cases for more efficiencies	Enhance Test Coverage through dynamic data profiling & test data optimization	Prediction of future defects, identification of hotspots & defect anomalies	Accelerate Test Execution through pattern recognition & intelligent release orchestration	Cognitive Insights through automated RCA and test performance analysis

## LTIMindtree CosmosQE - Our Revolutionary Platform

Our next generation, AI/ML led platform with 'value solutions' contributing across software life-cycle to deliver quality, efficiency & cost objectives



LTIMindtree CosmosQE

## Why LTIMindtree - Our Differentiators

At LTIMindtree, with 25 years of experience, 9,000+ specialized quality engineers, and an AI-powered quality transformation approach, we help 400+ clients across industries achieve continuous quality and exceptional customer experience. Our excellence in Quality Engineering has led to long-standing relationships with global leaders, proving the value of our services and the trust our clients place in us.

**LTIMindtree is geared to address the Quality needs ...**

through our deep domain QE experience with next - generation solutions





Ready to transform your Quality Engineering processes?

Contact us at [qes@ltimindtree.com](mailto:qes@ltimindtree.com)

**Let's drive impactful results together.**

**LTIMindtree** is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 84,000+ talented and entrepreneurial professionals across more than 30 countries, LTIMindtree — a Larsen & Toubro Group company — solves the most complex business challenges and delivers transformation at scale. For more information, please visit <https://www.ltimindtree.com/>.